

## **BUSINESS FOR SALE**

### **PROJECT STRUCTURAL SYNERGY**

#### **PROPERTY INCLUDED**

Pacific Mergers and Acquisitions is excited to present this opportunity to acquire a specialized premier structural steel fabrication company with key management and employees in place.

Demonstrating strong earnings with valuable industrial land included in the sale and recently assessed at just under \$6M. The Business is well established and in operation for over 2 decades and is poised for sustainable growth with work-in-pipeline in excess of \$5MM and a 28% EBITDA margin.

The company benefits from a skilled workforce, a great location, and a strong brand and reputation presenting considerable room for growth. The owner is not active in the day-to-day operations of the business and is mostly absent. Has strong motivation to sell creating a synergistic opportunity for new owners to take operations to the next level.

#### **COMPANY PROFILE**

Listing ID:	PMA-02503-1014
Location:	Thompson Okanagan, BC
Type of Entity:	Corporation
NAICS 23812:	Structural Steel

#### **NORMALIZED FINANCIAL SUMMARY**

	<b>NORMALIZED REVENUES</b>	<b>EBITDA</b>
FYE 2024	\$ 6,066,576	\$ 1,696,649

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### HIGHLIGHTS

- Management team in Place
- Diverse client base
- No customer concentration
- Strong growth opportunity under new management
- Historical track record of profitability
- Great geographical location for expansion
- All season business
- Trained and experienced staff
- Includes real estate
- Strong industry reputation
- Strong brand and market position

### SALE INFORMATION

**Type of Sale:** Asset

Pacific Mergers and Acquisitions Inc. have been retained by the Shareholders of the Company as exclusive advisors to manage the sale of the shares and assets of the Company and its business as a going concern. The sale will be structured as an asset sale.

A minimum expectation of value consideration is for the combined assets (inclusive of real estate) is the market value of real estate plus 2x most recent FYE EBITDA or TTYM. Preliminary due diligence is available upon acceptance of an EOI.

All information requests by interested parties must be directed to Pacific, subject to Pacific's acceptance of their non-disclosure and transactional capacity.



With Offices in  
**Vancouver, Victoria, and Kelowna**

**Head Office:** 625 Howe Street, Suite 215  
Vancouver, BC Canada V6C 2T6  
**Tel:** (604) 696-6111 | **Web:** [pacificmergers.com](http://pacificmergers.com)

For more information on this business, please contact:

**ADVISOR NAME** | M&A Advisor

Pacific Mergers and Acquisitions Inc.  
| direct | (778) 000-0000  
| email | [advisor@pacificmergers.com](mailto:advisor@pacificmergers.com)