


# BUSINESS FOR SALE

## BUILDING SUPPLIES AND HOME CENTRE

INCLUDING PROPERTY

Listing ID:	VANCOBC002-N565
Location:	British Columbia
Type of Entity:	BC Corporation
NAICS 541514:	4441 Building Material Dealers



Acquire a thriving, long-established building supplies and home centre opportunity with decades of community service, including a valuable property.

### BUSINESS OVERVIEW

This building supplies and home centre has firmly established itself as a cornerstone of the local community and has a strong affiliation with a leading brand in the industry. The current owner is retirement ready. The business promotes excellence, and delivers unparalleled service, addressing evolving market needs, and garnering unwavering community support. Consequently, the business has consistently achieved exceptional success and experienced continuous growth.

A defining attribute of this business is its unwavering loyalty and support from a multi-generational customer base comprising of tradesmen, local businesses, and general public. This loyal clientele epitomizes the trust, satisfaction, and recurring revenue that this business consistently generates. Additionally, the strategic location of this business contributes to its inherent value. Situated in a region known for its favourable cost of living, this investment presents an enticing opportunity to optimize profits while maintaining operational efficiency.

For astute investors seeking a lucrative entry into the hardware and building supply industry, or a synergistic investor looking to expand its existing business, this profitable building supplies centre in scenic British Columbia awaits your attention.

We invite qualified parties to connect with us for a comprehensive information package that subject to legitimacy of interest, and non disclosure, delves into the intricate details of this extraordinary acquisition opportunity.

### KEY METRICS



**31.06%**  
GROSS MARGIN



**6.8%**  
OPERATING  
MARGIN



**8.15%**  
EBITDA MARGIN



**22.2%**  
RETURN ON  
ASSETS



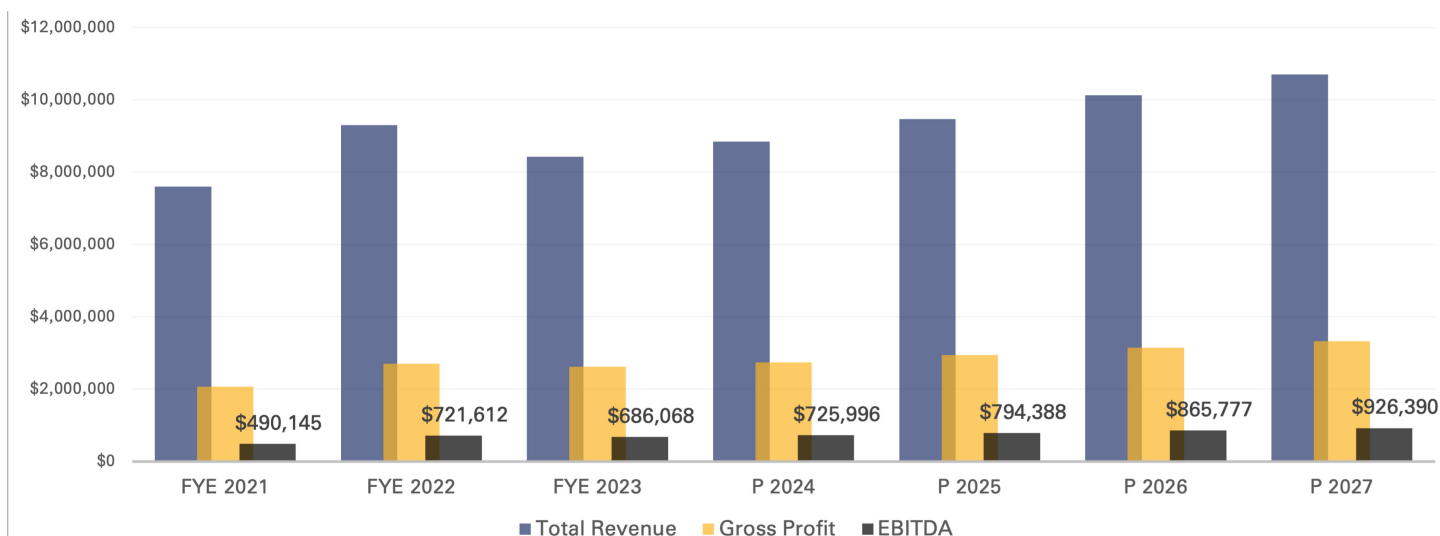
**14.2%**  
REVENUE CAGR

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### HISTORICAL AND PROJECTED FINANCIAL PERFORMANCE



### HIGHLIGHTS



**OVER 4 DECADES  
IN BUSINESS**



**MULTIPLE REVENUE  
STREAMS**



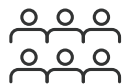
**REPEAT CUSTOMERS  
AND REVENUE**



**REGIONAL MARKET  
SHARE**



**CONTINUED GROWTH  
OPPORTUNITY**



**KEY STAFF IN  
PLACE**



**GOOD INVENTORY  
TURNOVER**



**WORKING CAPITAL  
INCLUDED**



**LAND AND BUILDING  
INCLUDED**



**BRAND ALLIANCE  
FLEXIBILITY**

### SALE INFORMATION

Type of Sale: Share Sale

**ASKING PRICE: \$6,700,000**

Inclusions in Asking Price:

- » Operational Balance Sheet inclusive of Normal Net Working Capital (inclusive of Inventory)
- » All Assets of the Business – including Land and Building. Almost 3 acres of land are included in this investment opportunity.



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